

Oncology Market Access. Simplified.

Off-the-shelf training developed by former payers and other access decision makers



Precision Access Institute (PAI) provides deep insights and actionable education on both the landscape and the business of market access for oncology therapeutics in the United States.



Each PAI module or podcast in the oncology educational track details a separate facet of the managed care industry. Curate e-learning modules and podcasts to integrate into your own curricula and learning management system or access them directly through our PAI platform.

Course Library

- **The Evolution and Value of EHR**—Discover how electronic health records (EHRs) are harnessing pathways and order sets to optimize oncology care
- **Value-Based Contracting**—From the traditional oncology care model (OCM) to the forthcoming enhancing oncology model (EOM), understand how value-based care and provider contracting is moving oncology care from volume to value
- **340B**—Explore the complex 340B system: how it impacts community oncology providers and how health systems leverage it
- **Introduction to Specialty Pharmacy**—Survey the specialty pharmacy landscape for oncology dispensing and distribution
- **Medical Benefits Structure**—Study the medical benefit structure for oncology medications, including key terms and distinctions from the pharmacy benefits
- **Understanding Buy and Bill**—Learn the buy and bill model for oncology products

Podcasts
for Engaged
Learning
on the Go

- **Utilization Management**—Explores trends in the oncology space
- **Specialty Pharmacy Providers**—Details the landscape for oncology dispensing and distribution
- **Pharmacy and Therapeutics Considerations**—Outlines communication considerations for oncology manufacturers demonstrating product value
- **Managing Trends**—Surveys current oncology drug trends and how they impact PBM and health plan formularies, utilization management, and contracting



Taught by the Experts— the Oncology Access Customers Themselves

Gain insider information from Precision’s Access Experience Team of 25+ former access decision makers from Pharmacy Benefit Managers (PBMs), National or Regional Health Plans, Integrated Delivery Networks (IDNs) and Health Systems, and more.

Multimedia Delivery for Professional, Adult Learners

Audio-narrated e-learning modules with progress and knowledge checks

Interview-style podcasts

PC, tablet, and smartphone compatible

Customizable pharmaceutical market access landscape training for field and in-house roles

- Account managers
- Medical science liaisons
- Sales representatives
- Marketing teams

Discover the power of PAI



Contact us at
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